

# Lincoln & Surrounding Areas Market Snapshot

Residential Single Family Statistics — March 5, 2012

Lincoln & Surrounding Areas	
ACTIVE INVENTORY	
Active Residential Listings Currently on the Market	1483
Average List Price	\$183,093
Pending	649

February	
Number Sold	219
Average Sales Price	\$157,313
Sales Price vs. List Price*	97.3
Average Days on Market	82
Cancelled, Withdrawn or Expired Listings	162

February 1, 2011—January 31, 2012	
Number Sold	3520
Average Sales Price	\$148,994
Sales Price vs. List Price*	96.4
Average Days on Market	75
Absorption Rate (Months of Inventory)**	5.06

\* Sales to List Price ratio is calculated by dividing the average sales price into the average list price of the units sold.

\*\* This total is combined total units/combined total sales for all residential homes in MLS: Active units/Sold prior 12 months x 12.

Note: This representation is based in whole or in part on data supplied by the REALTORS® Association of Lincoln or Midlands MLS Inc. Neither the REALTORS® Association of Lincoln nor Midlands MLS Inc. guarantees or is in any responsible for its accuracy. Data maintained by the REALTORS® Association of Lincoln or Midlands MLS Inc. may not reflect all real estate activity in the market. These statistics include residential single family homes only and may not represent all real estate information in our market.

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